THE TIMES FOUNDED 1886. THE DISPATCH FOUNDED 189

RICHMOND, VA., SUNDAY, JULY 27, 1913.

REAL ESTATE AND **BUILDING NEWS**

Records of Rather Dull Week, Showing Fairly Good Aggregate.

RETICENT AGENTS; THINGS ON AHEAD

All Depends on Conditions in Banks, and Bankers Admit That There Is Something Doing-Money Is Getting Easier-Home Builders in Limelight.

"The real estate business is show. ing decided improvement in various So spoke a real estate man to

sum and aubstance of this interview, as well as a half a dozen others held yesterday with as many anking business, is money for legitimate investment tehmond realty is obtainable. The favorable. He did not get the , and being advised by us aban-the speculative idea. Another with equally as limited resources wanted a loan to build a home on good ground that he had bought and paid for. He had no trouble in getting the

of that simply means that all stalk about the tightness of the market has two sides to it, and f the sides is very encouraging.

WARREN COUNTY SCHOOL FAIR

Good Times Ahend. of the agencies are agreed that is a decided improvement in the estate situation, and the rift in dark cloud that hovered last month the land is continuing to get er, and the gun is getting brighter

estors are a little more particular n they used to be

willing to go into details as to

nue home, \$8,750; Floyd Avenue home, continue the good reports from the \$5,000; Floyd Avenue home, \$5,250; Fourth Street store, \$3,000; Main Street store, \$5,500; Chaffin Street house, \$2,000; two suburban homes for \$8,500; vacant lots in West End, \$6,000; two farms, one in Chesterfield, other

two farms, one in Chesterfield, other in Hanover, \$9,000. Total, \$53,000. Sixlots in Highland Park Addition.
Garrett & Co. sold this week: Sixtyfive acres on Broad Street Road, for \$6,500; Floyd Avenue house, for \$6,000; Floyd Avenue lot, for \$3,025; Hanover Avenue lot, for \$2,000; subdivision acreage, \$14,000. Also a large tract of land in Southwest Virginia to a Detroit subdivision for about \$375,000, in of land in Southwest virginia to a Detroit syndicate, for about \$75,000, in which a creditable amount of cash changes hands, details of which are withheld for the present.

Gover & Smith had a good week in Laburnum Park sales. They have dis-posed of several lots to parties who are already planning to build homes in the near future. Despite the general cullness, this firm has sold forty-three lots in the past ten weeks, and there

Rapid progress is being made towards completion of the sidewalks, gutters, curbs and in laying water mains; the city water will be turned into the mains in about ten days. They say builders are making good headway with the handsome homes of Mr. Page and Mr. Lacy, on Wilmington Avenue, Laburnum Park. They are in the Hill

Monument section. . D. Carneal & Son report their sales the week amounting to \$75,000, as follows: Allen Avenue apartments, to W. J. Gilman, \$31,000; sixty feet on Grove Avenue, to W. J. Gilman, \$6,000. a large business site to R. L. Baine for \$23,000; tract on Boulevard to F. E. Hatcher, \$7,000, and several houses in

SOUTH AMERICAN BEEF. One Way to Reduce the Cost of Living in This Country,

The New York World says:
"It seems almost incredible, but the fact is vouched for at Washington, that a representative of the government is soon to take ship for South America for the purpose of encouraging consignments of beef to the United The administration cherishes the belief that with meats free of tax named will explain conditions here

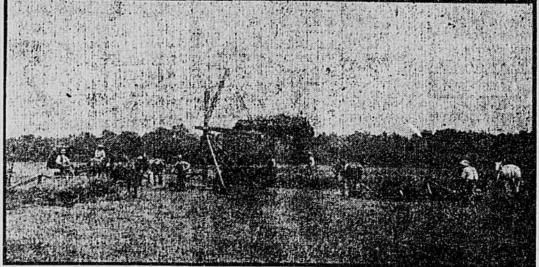
"If in all our history there ever was such a reversal of form as this, the books make no mention of it. Herethe whole energy of government has been exerted to extend the markets of the trusts. Now we send a man at public expense thousands of miles to stir up competition for a trust. A year ago this would have been flat treason. In Mark Hanna's time there would have been a cry of murder from coast to coast. To-day it excites nothing but expectant smiles upon the countenances of millions who

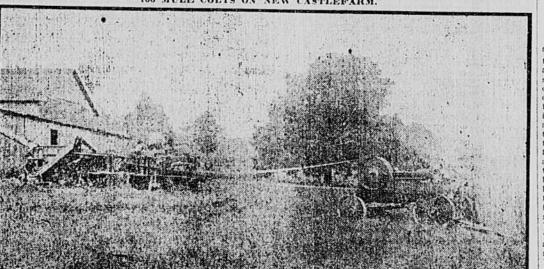
and do what he can in other ways to

VIRGINIA FARMING ON THE LARGE ORDER









AGENTS TELLING OF DEMONSTRATION

Surry County Getting Interested in Alfalfa and Other Grasses. Boys' Clubs.

Good Work Going On in Montgomery County-Boys to the Front.

the aggregate they footed up in the reports of the farm demonstracounty agents.

Otto M Cockes, the collaborator and Surry, tells of his work as follows: stration work was begun in Surry County this year. Having accepted the appointment as demonstrating agent, the writer attended the Virginia Polytechnic Institute in a six-weeks special course during January February, 1913, returning home Febru-

I began the work by visiting the schools, making addresses, in an effort to secure boys for the boys' corn club work. As a result, I enrolled fifty work. As a result, I enrolled fifty boys to engage in corn growing. A few became discouraged because of the threatened drought, the majority of them, however, are making good their efforts. With the boys I also enrolled a number of nien, who are dem-onstrating with corn. The plots on demonstration are attracting attention a steady demand right along from and causing comment, proving an in centive to others as well as encourag-

ing the demonstrators.
Mr. Farrar, the district agent, on his

and doubtless a considerable increase this summer and fall over the past

The demonstration work has also brought the people in touch with the nator of the scheme believes that if Babcock tester, that they may distinguish between the good and the corn the thief will discover the tobac-bad in cows for butter fat. It has co worms and go after them, not only helped in a threatened outbreak of because he is fond of worms, but also It has identified crehard pests, in not

use in making up the first Surry County exhibit at the State Fair this Oc-

It has accomplished a great deal in working up the county fair. The first The "hustler is" a hospitable fellow one to be held in the county, committees are appointed, catalogues planned him, and in the proper season to hunt occasionally to buy in this market an Argentine roast of steak. To facilispace in catalogue sold to help finance if you want to offend him beyond any tate the traffic, the Federal official the fair, and several contributions re-

> We are looking forward to a good county agricultural and educational crows on the farm, his argument fair, which, we believe, will be one being that they destroy more tobacco

MARLBOURNE HOUSE, IN HANOVER COUNTY.

HINTS AND SUGGESTIONS A YEAR'S EXPORTS; VIEWS AND NEAR VIEWS;

BY FRANK S. WOODSON, Industrial Editor.

This column is open to contributors who have something to say of a suggestive nature, and who are willing to make hints Southern Products Sent Overand suggestions looking to the better development of the good and suggestions looking to the better development of the good old States of Virginia and North Carolina, and who can hold their suggestions down in any one issue to from 150 to 200 words. Such communications, addressed to the Industrial Editor, will receive prompt attention.

Seas—Cotton Cuts Big Figure.

Breadstuffs Lead.

The value of domestic merchandise exports from the United States in the discal year just closed was \$2,428,421.

Value of Crows on the Farm.

Colonel Webb, of the Southern Tobacco Journal vouches for the correctness of the statement that some tobacco growers, in South Carolina presumbly, utilize bird dogs for killing proper location for it is in the South.

Seas—Cotton Cuts Big Figure.

Breadstuffs Lead.

The value of domestic merchandise exports from the United States in the discal year just closed was \$2,428,421.

508, an increase over the preceding year of \$258,101,686, or at the rate of 11.9 per cent. Of the total value of 19.13 exports, \$1,028,296,435, or 42.4 per cent, represented six groups of products whose values in 1912 and 192.

The land requires limit, two three tons of ground lime, two to three tons of ground lime, two to three tons of ground lime, two three

"The crow is death on corn, but about the only bad habit which he has not is the use of tobacco. The origination co worms and go after them, not only because he will think the farmer does want him to destroy them.

several places naming the pests and presenting the remedy.

It has resulted in a good condition of sample of hays, grains, etc., for growing region of Pittsylvania County, one William T. Wilson, who, in his younger days, was known as the "hust-ler farmer of the Ringgold section." and delights to have his friends visit shoot a crow on his place. He believes, used to believe, in

bacco growers, in South Carolina pre-bacco growers, in South Carolina pre-bacco growers, in South Carolina pre-bacco growers, in South Carolina pre-proper location for it is in the South. Mr. Farrar, the district agent, on his visit here last week, said that corn, here was looking as well as any other section visited by him.

Alfalfa in Surry County.

Several farmers are preparing for the seeding of alfalfa this fall, and the seeding of alfalfa this fall, and a great many will sow other clovers a great many will sow other clovers.

Mr. Farrar, the district agent, on his bacco growers, in South Carolina preparation for it is in the South. "Not only has the South in greater are compared in the following table: "Not only has the South in greater are compared in the following table: are compared in the following table: 1912. 1913. In which will incorporate the fertilizer with the surface soil as it should it has the geographical location with respect to what is to be the centre of and sheep.

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Several farmers are preparing for the Roanoke Times goes Webb onto the south in greater and the same time as the ground limestone, and thus ducts whose values in 1912 and 1913 are compared in the following table:

Breadstuffs. 1912.

Breadstuffs. 1913.

Breadstuffs. 2,311,542,350 by applying the fertilizer early as by applying the fertilizer series to buy it. Thus he became the ducts whose values in 1912 and 1913 are compare ter dogs. The scheme which has been evolved, according to the Roanoke editor, is to plant corn between the rows of young tobacco, and he argues the world's commercial activities—the Gulf of Mexico and the Carlbbean Sea. The cutting of the canal across the 1sthmus of Panama, as has been stated, "divides a continent, but unites a "divides a continent, but unites a "divides a continent, but unites a "and sheep... 8,863,018 1,533,406 phosphoric acid has an affinity for the soil, and cannot leach or be carried away by rains.

11,633,406 phosphoric acid has an affinity for the soil, and cannot leach or be carried away by rains.

126,552,407 away by rains.

132,567,207 Cotton... 565,576,468 A46,840,930 If the soil needs potash. 75 to 130 pounds of muriate of potash per acre munkey River for a low ground proposition and the Hanover hills to the salfalls and the Hanover hills to the salfalls.

"The opening of the canal to trade will bring about the sudden shifting of the world's commercial activities, and likewise the shifting of all the elethe horrors of war. We believe that the advancement of civilization and Christianity should make war impossible by such a nation as this. Nevertheless, if ever a war comes to this country, the Gulf of Mexico will be the great strategic point.

\$110,542,350 to \$198,563,235, or at the rate of 79.6 per cent, and the increase in the increase in mineral oils was from \$110,623,687 to \$134,504,726, or at the rate of 21.6 per cent. The total increase in these two groups was \$111,901,924. But there was a decrease in cotton oil of great strategic point.

\$10,542,350 to \$198,563,235, or at the rate of 79.6 per cent, and the increase in the sun, but harrowed in at once, as the sun's rays seem to destroy the bacteria to some extent. A cloudy day would be best for handing it.

\$10,542,350 to \$198,563,235, or at the rate of 79.6 per cent, and the increase in the sun's rays seem to destroy the bacteria to some extent. A cloudy day would be best for handing it.

Farmogerm, the artificial culture, is sometimes used successfully. It is aphe he had 280 acres in wheat, 350 acres in the per cent. This carth should not be left exposed to the sun, but harrowed in at once, as the sun's rays seem to destroy the bacteria to some extent. A cloudy day would be best for handing it.

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"In considering the location of an armor plant, if it should be decided upon, Congress and the people of the country should regard the question, not as one having only a local or a sectional value, nor one in which only sectional interests are involved. The South as the nation's greatest asset, greatest in its resources for develops.

There was a decrease in cotton oil of \$3,682,957; in meat and dairy products of \$6,014,800; in cattle, hogs and sheep of \$6,014,800; in cattle, hogs and sheep of \$7,229,312, and in cotton of \$18,735, to access in the wall of \$7,229,312, and in cotton of \$18,735, to access in the wall of \$7,229,312, and in cotton of \$18,735, to access in year of \$35,662, to access the had 28,0 acres in the meat and dairy products of \$7,229,312, and in cotton of \$18,735, to access the seed successfully. It is applied directly to the seed, and is the castlest way, but I have known it to access in Corn, 166 acress in other partially so, when another portion of the field upon which the soil was spread made a solid stand.

Where the seeding of alfalfa is to follow cowpeas to be turned under, if the mation's greatest asset, that value in 1913 represented nearly greatest in its resources for develops.

GROW ALFALFA IN HENRICO COUNTY

Demonstration Agents Think Soil Well Suited to Its Ways and Means.

BEST PAYING CROP OF DAY

Inoculation and the Use of Lime. Now Is the Time to Begin.

Demonstration Agent for is about the most valuable by far the most valuable

But it can never be grown successfully on lands that require draining, nor on acid soils, and it would be waste of time and men and the successful that the successful of time and money to attempt to grow this crop before the land has been are the first landed investment made by this crop before the land has been properly prepared for it, but, as stated above, there is no forage crop grown anywhere that will recompence the farmer more certainly and abundantly when he does comply with all the nec-LARGE INCREASE essary conditions of preparation and improvements brought about by his

To begin this season, a piece of well-drained land should be chosen where humus (decayed vegetable matter) is plentiful in the soil. An early potato patch played light inches in the potato patch played light inches in the patch played light in the patch played light inches in the patch played light inches in the patch played light in patch plowed eight inches deep would do very well. If the land requires seas-Cotton Cuts Big Figure. | paten plowed do very well.

Total\$952,057.118 \$1,028,296,435 is sown.
It is interesting to note that but two

of this group were responsible for the

aggregate increase from \$952,057,118 alfalfa, the surest way is to get soil show, one of the best paying agricul-to \$1,028,296,435, or by \$76,239,317, or from a thrifty alfalfa field, using not tural ventures. Virginia has ever ages in the case of war. We trust that this country may be saved from the horrors of war. We believe that the advancement of civilization and Christianity should not be left exposed.

South as the nation's greatest asset, greatest in its resources for development and for the advancement of its ment and for the advancement of its material welfare, should receive every material welfare.

FARMING DOWN ON PAMUNKEY RIVER

PRICE FIVE CENTS.

Extensive Farming in Virginia Pays as Well as Intensive Kind.

ROLAND BROADDUS ON IMMENSE ACRES

Grain, Grasses, Cattle, Sheep, Hogs and Good Deal of Hustling Make Big Profits on Big Acreage-All in the "Know How"-Notes From Hanover.

BY FRANK S. WOODSON.

There has been a great deal of talk and a lot of good argument about intensive farming in Virginia and the advantages and profits of the very small farm, intensively and vigorously small farm. Intensively and vigorously cultivated. There is no doubt that all of the argument and all of the talk in favor of the small farm and all of the intensive farming that can be brought about are good things. I am trying in this Industrial Section to keep the doctrine of small acreave and intensively. trine of small acreage and intensive farming to the very forefront as much properly managed by a good manager and owner all the better demonstra-tions of what great things can be done it Virginia in the farming line for in-

tensity is as good on the big farm as on the little one.

Some weeks ago I went down in Hanover County in the valley of the Pamunkey River to find out something about the growth of the Richmond and Rappahannock River Railway and its proposed development of a goodly part of Virginia. While down there, on and about the banks of the Pamunkey I found a large number of little farms found a large number of little farm big farms turned into one, and all man-aged on up-to-date lines by one man with big ideas and a whole lot of ener-

gy and twentieth century "git-up-and-git." Some years ago, possibly twenty-five years ago, Roland F. Broaddus came out of the backwoods of one of the out of the backwoods of one of the Tidewater counties, looking for good the trees down, converting them into planks and boards and all that kind of thing and selling the sawed product where he might. Broaddus was then sawmill man, but he was naturally a farmer, and when he had cut down forage crop that can be grown by the forage crop that can be grown by the farmer in this or any other region.

I'find it growing on every variety of soil in Henrico County. On the allivial river bottoms, the elevated, gravelly highlands and on every kind for other purposes. He quit wandering and condition of soil between these in the lower edge of Hanover, on the

good work made the name very appro-

Four Farms in One. After making "Woodlawn" a perfect flower garden, Mr. Broaddus bought the famous old Colonial place known from

by applying the fertilizer early, as whole one gigantic farming proposition, phosphoric acid has an affinity for the four farms under one general manage-

can be applied when the alfalfa seed is sown.

Inoculation and Seeding.

If the soil requires inoculation for alfalfa the surget was a surget was a

fair, which, we believe, will be one of the greatest incentives to better methods of agriculture.

I am very proud of the little already achieved here by the demonstration work, and hope for a great harvest in the future.

In Warren County.

A. S. Rhodes, the county demonstrator for Warren County, writes principly as follows:

An appropriation was made for demonstration was made for demonstration work in Warren County, (Continued on Third Page.)

(Continued on Third Page.)

The present Congress may take the proper location for the greated and the soil section, and the soil section and